

## **Commission Sales Representative – BC & Alberta**

Autonomous Motion – Western Canada’s Leader in Outdoor Robotics

### **About Autonomous Motion**

Autonomous Motion is Western Canada’s only dedicated autonomous outdoor robotics company, delivering advanced robotic solutions built for Canadian conditions. Our portfolio includes a full lineup of autonomous equipment for summer (turf mowing, field maintenance, specialty applications) and winter (snow removal, ice management, and multi-season robotic platforms). We partner with golf courses, sports fields, municipalities, and commercial operators to modernize outdoor operations with reliable, high-precision automation.

### **Position Overview**

We are seeking a driven Commission Sales Representative to grow our presence across British Columbia and Alberta. This role focuses on building relationships with golf courses, sports fields, and turf-management operations, introducing them to the next generation of autonomous outdoor robotics. This is a commission-based role ideal for someone who thrives on independence, relationship-building, and representing a cutting-edge product line.

### **Key Responsibilities**

- Develop and manage a sales pipeline across BC and Alberta, focusing on golf courses, sports fields, and turf-focused organizations.
- Conduct on-site demonstrations of autonomous mowing, snow, and multi-season robotic systems.
- Educate customers on the operational, financial, and environmental benefits of autonomous equipment.
- Build strong relationships with superintendents, facility managers, and procurement teams.
- Collaborate with Autonomous Motion leadership to align sales activity with regional strategy.
- Provide customer feedback to support product positioning and market development.
- Represent the brand at industry events, trade shows, and field days.

### **Required Skills & Qualifications**

- Proven experience in sales, ideally in turf, equipment, machinery, or related technical industries.
- Basic understanding of GPS, RTK, and mechanical systems.
- Strong communication and relationship-building skills.
- Comfortable with hands-on demonstrations and outdoor environments.
- Self-motivated, organized, and able to manage a large territory independently.

- Valid driver's licence and ability to travel throughout BC and Alberta.

### What We Offer

- Competitive commission structure with strong earning potential. \$0-\$4,000
- Full training on our autonomous product lineup, including summer and winter platforms.
- Support from Western Canada's leading autonomous robotics specialists.
- Opportunity to represent a rapidly growing category with high market demand.

Job Posting – Closed March 15, 2026

Send resume to Autonomous Motion

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