

Commission Sales Representative – BC & Alberta

Autonomous Motion – Western Canada's Leader in Outdoor Robotics

About Autonomous Motion

Autonomous Motion is Western Canada's only dedicated autonomous outdoor robotics company, delivering advanced robotic solutions built for Canadian conditions. Our portfolio includes a full lineup of autonomous equipment for summer (turf mowing, field maintenance, specialty applications) and winter (snow removal, ice management, and multi-season robotic platforms). We partner with golf courses, sports fields, municipalities, and commercial operators to modernize outdoor operations with reliable, high-precision automation.

Position Overview

We are seeking a driven Commission Sales Representative to grow our presence across British Columbia and Alberta. This role focuses on building relationships with golf courses, sports fields, and turf-management operations, introducing them to the next generation of autonomous outdoor robotics. This is a commission-based role ideal for someone who thrives on independence, relationship-building, and representing a cutting-edge product line.

Key Responsibilities

- Develop and manage a sales pipeline across BC and Alberta, focusing on golf courses, sports fields, and turf-focused organizations.
- Conduct on-site demonstrations of autonomous mowing, snow, and multi-season robotic systems.
- Educate customers on the operational, financial, and environmental benefits of autonomous equipment.
- Build strong relationships with superintendents, facility managers, and procurement teams.
- Collaborate with Autonomous Motion leadership to align sales activity with regional strategy.
- Provide customer feedback to support product positioning and market development.
- Represent the brand at industry events, trade shows, and field days.

Required Skills & Qualifications

- Proven experience in sales, ideally in turf, equipment, machinery, or related technical industries.
- Basic understanding of GPS, RTK, and mechanical systems.
- Strong communication and relationship-building skills.
- Comfortable with hands-on demonstrations and outdoor environments.
- Self-motivated, organized, and able to manage a large territory independently.

- Valid driver's licence and ability to travel throughout BC and Alberta.

What We Offer

- Competitive commission structure with strong earning potential. \$0-\$4,000
- Full training on our autonomous product lineup, including summer and winter platforms.
- Support from Western Canada's leading autonomous robotics specialists.
- Opportunity to represent a rapidly growing category with high market demand.

Job Posting – Closed March 15, 2026

Send resume to Autonomous Motion

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