

Position: General Manager Club: Lethbridge Country Club Location: Lethbridge, AB

Posting Date: July 21, 2025

Posting Close Date: August 10, 2025

The Lethbridge Country Club located in Lethbridge, Alberta is searching for its next General Manager. They require a dynamic visible individual to lead and manage a strong team, provide financial sustainability, maintain & deliver a high level of member/guest service. The successful candidate will be tasked with the implementation of the strategic plan, ensuring alignment with the club's vision.

A club where every member feels at home and enjoys all aspects of their membership

## More about the Club & Lethbridge:

Founded in 1913, the Club is the sole Private Club in Southwestern Alberta. Since the 1920's, its been in the same location with an original Stanley Thompson 9-hole layout. It moved to 18 holes in 1983 and recently had restoration architect, Jeff Mingay present and start some improvements to the golf course. The Clubhouse is the premier destination for events and member enjoyment all year round.

Lethbridge is one of the most desirable places to live in Alberta. It is naturally beautiful with its rolling topography, but it also is more affordable compared to Calgary & Edmonton. With well over 100,000 permanent residents, it also serves as a hub business community to all of southwest Alberta and southeast BC. It is 60 minutes from the US border, 2 hours from Calgary and minutes away from the foothills of the Rocky Mountains. Those mountains also provide a milder winter climate than most of Alberta. It is known for its family neighbourhoods and one of the largest urban park systems in all of North America.



## Essential requirements:

Strong leadership and management skills. Sound business acumen with proven experience of working with capital planning and strategic vision. Someone who can work with the Board to share their passion of providing exceptional membership service and experiences. The individual will have to be a strong communicator who has a natural ability to connect with all the diverse demographics of members.

## Key Responsibilities:

## Membership Experiences

- Ensure an outstanding member experience and aligned vision of the strategic plan.
- Manage all club activities to maintain the highest standards.
- Maintain and grow a busy Member Event Calendar meeting the different needs of the full membership.
- Sales of membership of the Club. Develop a member orientation program to welcome new members to the Lethbridge family as well as focus on retention of membership.

## Human Resource Management

- Ensure consistent operating policies, on-boarding, processes and programs to create an engaging workplace culture.
- Oversee training and development programs for the team which is member service focused.

#### Finances

- Stay updated on technological advancements for club management.
- Identify and mitigate potential risks to the club.
- Develop contingency plans for emergencies and crisis management.
- Ensure timely presentation of annual operational and capital budgets.

## Board Governance & Strategy

- Work effectively with the Board to:
  - Monitor and execute financial plans, including budgets and reporting.
  - o Execute the long-range Strategic Plan and annual tactical plans.
- Manage capital projects and maintenance of club facilities.

# Reporting Structure:

Reports to the Board of Directors through the Club President.

#### Qualifications

- Post-secondary degree in business, hospitality, or related field preferred.
- Minimum 3 years of senior leadership experience in hospitality. Having a strong knowledge of golf will assist in your transition to connecting with the membership.
- Experience reporting to a board within a club governance structure would be a strong asset.

### Skills Required:

- Experience with finance, IT, HR, and risk management expertise.
- Excellent communication and interpersonal skills.
- Proven track record in revenue growth and cost management.
- Strong problem-solving and decision-making abilities.

The ideal candidate will possess strong interpersonal skills, be a proven collaborator, and relationship builder.

## Salary Details:

Compensation and Benefits: Base annual salary of \$120,000 but negotiable due to experience, subject to experience plus bonus, and benefits.

## To Apply:

The Lethbridge Country Club has retained Fresh Golf Solutions to assist in the search for a new General Manager. All communication must be made through Fresh Golf **and not the Club directly.** More information on the club can be found at www.lccqolf.com

A dedicated webpage has been created including a process to apply directly online <a href="http://www.freshgolf.ca/lethbridge">http://www.freshgolf.ca/lethbridge</a>. If you have any further questions, please reach out directly to lead recruiter <a href="Scott Kolb">Scott Kolb</a> of Fresh Golf Solutions.

Applications close on August 10, 2025. The search for the new GM will start immediately.

You are advised to submit your application via the dedicated website <a href="www.freshgolf.ca/lethbridge">www.freshgolf.ca/lethbridge</a>

