



GolfStar Canada Inc.

GolfStar Canada Inc. has an immediate need for an outside sales representative to join our team. As an outside sales representative for GolfStar your role and responsibility is to cultivate new business and nurture existing clients within AB and the Eastern Kootenay's of BC.

GolfStar focuses on club repair, grips, and entry-level clubs and equipment. We have a large range of items within our catalogue. This role requires excellent communication skills, an outgoing personality, and a drive to succeed.

Expectations for the role include

- Present a professional image when representing GolfStar
- Call on all potential golf customers (All urban & rural courses, mini-golf, driving ranges, sporting goods stores, custom club builders, etc.)
- Increase GolfStar's customer base within the designated territory
- Update customer information and relay this information to the head office
- Must be accessible to GolfStar during business hours by cell phone or email
- Attend the Alberta PGA Buying Show in the fall

Experience & Requirements

- Previous roles within a sales organization is preferred but not mandatory
- A track record of growing a territory's sales
- Business development skills
- Ability to work independently and meet sales targets
- Ability to maintain and update a database of Customers

Duration: Year Round

Compensation range: \$50,000 - \$60,000

Closing Date: June 28, 2024

Please forward resumes to: office@golfstar.ca