

Job description

Welcome to Mobilicab Inc.!

Mobilicab, as the largest Canadian distributor of Club Car brand golf carts, has built an esteemed reputation over 30 years for expertise in sales, rentals, service, and parts. Our commitment to unparalleled customer service sets us apart. Currently, we are seeking a field technician to fulfill various responsibilities related to electric/gas golf carts in the Southern Alberta Region.

We are currently seeking a motivated and passionate Field Sales Representative, with a love for sales and the game of golf, to join our dynamic team in Northern Alberta. If you thrive on challenges, this opportunity is for you!

Your Responsibilities

- Promote the image of Mobilicab Inc. by delivering outstanding customer service
- Work closely with the customer service and production teams to ensure maximum client satisfaction
- Inform and advise clients about our products and services
- Conduct regular client visits to build trust, assess satisfaction, and identify their needs
- Ensure rigorous follow-up with existing customers
- Actively contribute to achieving regional and provincial sales targets
- Identify and approach new potential clients to expand the assigned territory

Ideal Candidate Profile

- Experience or strong motivation in field sales
- Passion for golf (a strong asset)
- Positive attitude, self-motivated, and customer-focused
- Strong interpersonal skills and the ability to build relationships easily
- Excellent communication and teamwork skills
- Valid driver's license (required)
- Ability to work independently

What We Offer

- Disability insurance
- Extended health care
- Life insurance
- Vision care
- Paid time off
- Matching RRSP contributions
- Casual dress code
- Company vehicle
- Company laptop and mobile phone
- Expense account

Work Schedule

- 8-hour workday
- Monday to Friday
- Day shift

Ready for the challenge?

Join a growing company where your ideas and results truly matter. Send us your application today and start building your future with Mobilicab Inc.!

Job Types: Full-time, Permanent

Pay: \$80,000.00-\$200,000.00 per year

Benefits:

- Company pension
- Employee assistance program
- Paid time off
- RRSP match
- Experience: sales 5 years (preferred)