



# Cost Reduction Overview



Schooley Mitchell is the largest independent cost reduction consulting organization in North America, which means we provide you personalized service regardless of geography. We deliver expertise to you in all areas of business expense cost management.

- ▶ In business since 1980 with 20,000+ clients across North America
- ▶ Delivered over \$340 million in documented savings to our clients
- ▶ 290+ Professional Consultants coast to coast
- ▶ Local based office with local clients
- ▶ Our clients reduce their business expenses by an average of 27-28%
- ▶ Single point of contact for all issues

## Our reports include the analysis of the following services:

- ▶ Credit and Debit Card Processing
- ▶ Small Package Shipping and Courier
- ▶ Waste Disposal
- ▶ Local Phone Services
- ▶ Long Distance
- ▶ Wireless Devices
- ▶ Internet
- ▶ Conferencing
- ▶ Data Connectivity



Telecom



Merchant Services



Small Package Shipping & Courier



Waste

## You incur no expenses and make no investment

- ▶ Schooley Mitchell does all the work, yet you always remain in control when deciding whether or not to accept or decline our recommendations. If you accept the recommendations, we manage the implementation at no cost to you
- ▶ Analysis is provided on a contingent basis: Schooley Mitchell's fees are self-funded out of the savings generated from reduced expenses
- ▶ Specialized Software – Benchmarking Tools – Best in Class Pricing Databases
- ▶ We are completely independent of all vendors and suppliers, meaning we solely look out for your best interests with objective advice
- ▶ Share in the savings 50/50 over the specified time period – and then you receive all the savings. Results are tracked on a quarterly basis over the life of the agreement... your share is **PURE PROFIT**
- ▶ We are vigilant in our review of your invoices to help you control your ongoing costs and measure the savings we generate for you
- ▶ You take no risk – we will either save you money and self-fund our fees or give you a no-cost validation that you are receiving the best overall value for your existing services

*We Increase Your Profits – We Are Your Vendor Watchdogs*